## STRONG CANDIDATE MUST...

- have excellent verbal communication and interpersonal skills.
- be able to multitask.
- be available to work onsite with a flexible schedule, often including weekends and holidays.
- show up for shifts on time, prepared, and positive.
- know when to ask questions or clarify processes.
- o remain calm in a fast-paced, energetic work environment.
- be always respectful to everyone.
- be confident in finding the product and/or service that works best for the customer, and can easily fulfill the sale.
- quickly develop ability and confidence in upholding studio policies.
- o know or quickly learn our class schedule and in-studio/virtual offerings.
- be confident in case of emergency, and know the protocols.
- o be able to take initiative and always care for the studio.
- be comfortable using various software, including Google Drive, Zoom, and more.
- o be mature and a quick learner, able to work with minimum supervision and in teams.
- o maintain a clean and organized workspace.
- have a focus on quality and take pride in your work.

## **OUR IDEAL CANDIDATE...**

- o practices and is enthusiastic about yoga and well-being.
- is able to effectively and appropriately promote sales.
- o possesses a spirit of service.
- o values a growth mindset and is comfortable giving and receiving feedback.
- o is able to commit to at least twelve months.

## **ESSENTIAL FUNCTIONS OF THE JOB**

- Ability to listen actively and ask questions to understand guests' needs and preferences
- Recommend classes/workshops/retreats/certifications appropriately
- Warmly greet and check in guests
- Uphold studio policies consistently, always with kindness
- Answer all emails/questions, attempt to troubleshoot any login, sign-up, Zoom, or other misc. issues
- Provide a thorough tour to new, prospective clients
- Complete the tasks in the daily checklist
- o Communicate effectively via email or via the Daily
- Keep track and report commissions
- Keep management updated about availability, and get shifts covered
- Ability to sit, stand, walk, stoop, kneel, grasp, and reach
- Ability to make observations in regards to safety and accuracy of work using visual acuity
- Ability to lift up to 30 pounds

## BENEFITS & COMPENSATION

- o Part-time position with starting pay rate of \$17.55/hour + commissions on membership sales
- o Free, unlimited yoga and discounted Mysore
- Discounted wellness offerings
- o Discount on select retail, workshops, and intensives
- Discounted food, merchandise, and drinks at the Mandala Tea House while on shift
- Valuable skills growth on the job & opportunities to learn new areas of the business (operations, merchandising, social media)
- Warm and supportive environment dedicated to supporting the whole individual